



Woodman Software Limited Case Studies

Woodman Software Limited are proud to have supplied software to the woodworking industry for over 20 years. Featured on this page are two joinery manufacturers who have been using our software for over 10 years each. They are both very different in the products and services that they offer and yet both companies claim that Woodman has helped them to become more profitable.



Edgewood Joinery Limited

“Your product is **HIGHLY RECOMMENDED**”, says Andrew Hedges Director of Edgewood Joinery Ltd. of Brislington, Bristol.

Edgewood have sixteen employees on the shop floor and two staff in the Estimating department and two in production. They are 100% bespoke joinery and have been using Woodman for over 11 years.

They have found that one of the main benefits to the estimating dept. of using Woodman is the ease with which late specification changes can be implemented, a common occurrence in the bespoke joinery business.

Woodman provides the estimators with information regarding labour and material costs, overhead recovery rates, gross margin and so on. Armed with this information Andrew is able to ‘cherry pick’ the jobs they decide to take on, resulting in improved all round profitability. According to Andrew, the main benefit to the company of using Woodman is that there is now a greater likelihood that the jobs they accept will be profitable.

Woodman Software Ltd. are delighted to have played a part in the success and prosperity of Edgewood Joinery Ltd.

Treecraft Woodwork Ltd. of Dornoch in Scotland have been using Woodman for over 10 years. They manufacture timber windows and doorsets, 90% of their production being standard batch run products, the remaining 10% being special bespoke items. Treecraft employ eight staff on the shopfloor together with one office staff member in the estimating and production departments.

Judith Green, Director of Treecraft, confirms that since using Woodman, the company’s **PRODUCTIVITY** and **PROFITABILITY** have increased. Whilst the nature of their business has always been timber joinery, Judith says that since using Woodman, the range of products they are now able to offer has increased considerably.



Judith identified three areas in the organisation that benefit from using Woodman :

- The estimator finds the software easy to use and appreciates the accuracy of the calculations.
- The production office finds it easy to generate cutting lists etc.
- The shop floor can easily identify what needs to be manufactured.

Thank you Judith, it’s a pleasure to share in your success.

Woodman Software Ltd.

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“Management Systems For The Woodworking Industry”